



January 30th 2026

TORs FOR: Developing a financing strategy for ADEFO

1.0 Background:

1.1 ADEFO Platform is engaged in implementing development initiatives through multi-stakeholder partnerships involving civil society organizations, government institutions, private sector actors, and development partners. As ADEFO expands its scope, scale, and complexity of programming, there is a need for a **comprehensive and sustainable financing strategy** that strengthens resource mobilization, improves financial resilience, and aligns funding mechanisms with ADEFO's strategic objectives and partnership model.

Through the lead partner Soroti Catholic Diocese Integrated Development Organization (SOCADIDO), ADEFO has received funding from Sign of Hope (SoH) to implement a 48-months' (01.11.2025 – 31.10.2029) Project titled **MAP – Promoting sustainable agriculture and value chains among small-holder farmers in Teso, eastern Uganda.**

The project is located in 5 districts and 1 city covering 10 Sub-counties and 4 wards. These include: Magoro and Getom Sub-counties in Katakwi district, Alito and Akoromit Sub-counties in Kapelebyong district, Kobwin and Mukura Sub-counties in Ngora district, Ocokican and Awaliwal Sub-counties in Soroti district, Alwa and Aperkira Sub-counties in Kaberamaido district, and Agama, Amen, Aloet and Opuyo wards in Soroti city.

The project targets 3,600 farmer households and aims at Improvement of the socio-economic situation of smallholder farmers in the Teso region through strengthened, inclusive and sustainable agricultural value chains, supported by a functional multi-stakeholder partnership (MAP) platform that strengthens coordination, innovation and ownership by 2029. As such, it is deemed necessary to develop a financial strategy for ADEFO. The financial strategy development will be conducted using a consultative approach to enable the ADEFO members develop a practical, diversified, and sustainable financing strategy and a concrete resource mobilization plan to ensure the full implementation of the Teso Master Plan and the long-term operational sustainability of the ADEFO platform.

1.2 SOCADIDO is seeking the services of consultant to develop a robust, diversified, and sustainable financing strategy for ADEFO that strengthens resource mobilization, enhances

financial sustainability, and supports the continued implementation of the Teso Master Plan during and after the project period. The assignment will define clear financing mechanisms, fundraising approaches, partnership models, and revenue-generating services, while strengthening ADEFO's institutional capacity to manage and coordinate resources effectively. The consultant shall conduct a three-day financing strategy workshop with ADEFO stakeholders.

2.0 Project Results:

2.1 Impact:

Improvement of the socio-economic situation of smallholder farmers in the Teso region through strengthened, inclusive and sustainable agricultural value chains, supported by a functional multi-stakeholder partnership (MAP) platform that strengthens coordination, innovation and ownership.

2.2 Overall Objective:

To develop a practical, diversified, and sustainable financing strategy and a concrete resource mobilization plan to ensure the full implementation of the Teso Master Plan and the long-term operational sustainability of the ADEFO platform

The purpose of this assignment is to **develop a comprehensive financing strategy** that enables ADEFO to sustainably finance its multi-partnership programs and institutional operations, while aligning with its mission, governance framework, and partnership approach.

2.4 Project activity output:

The different outputs as per this project activity is to ensure that: -

- ✓ ADEFO financing strategy developed and approved.
- ✓ Multi-stakeholder resource mobilization and exchange mechanism established
- ✓ Revenue generating and innovation financing models defined
- ✓ Long term fundraising and partnership framework implemented

2.5 Key partners:

The key actors involved in this activity include the core and broader organizations' of ADEFO including district and sub-county local governments, civil society and non-governmental organizations, the cultural union, religious institutions, research and academic institutions, private sector players, professionals, and media agencies.

3.0 The objective of developing a financing strategy for ADEFO;

- ✓ To consolidate and optimize internal and short-term external resources.
- ✓ To diversify ADEFO's resource base through strategic partnerships and synergies.

- ✓ To develop sustainable revenue-generating and innovation financing models. To secure long-term financial sustainability and post-project continuity of ADEFO□
- ✓ Assess ADEFO's current financing model, funding sources, and financial management practices.
- ✓ Identify opportunities for **diversified and innovative financing**, including grants, partnerships, private sector engagement, and income-generating mechanisms.
- ✓ Define a clear financing framework that supports ADEFO's multi-partnership model.
- ✓ Strengthen ADEFO's capacity to attract, manage, and sustain funding.
- ✓ Provide an actionable roadmap for implementation of the financing strategy over the short, medium, and long term.

4.0 The activity scope:

The activity shall be conducted for the core and the broader group members. The activity will consider 9 core group members and 6 broader members implementing ADEFO – MAP project. A three-day workshop will encompass the design, validation, and initial operationalization of a sustainable financing strategy to support the implementation of the Teso Master Plan and ensure the long-term viability of the ADEFO platform, this will be conducted in Soroti city. A total of 60 participants will attend the training workshop that will be organized by the ADEFO – MAP project.

4. Scope of Work

The consultant will undertake, but not be limited to, the following tasks:

4.1 Situational Analysis

- Review ADEFO's strategic plan, programs, partnerships, and financial statements.
- Analyze existing funding sources, trends, and gaps.
- Assess internal capacities for fundraising, financial management, and partnership development.
- Conduct stakeholder consultations (management, partners, donors, board members, and key collaborators).

4.2 Financing Landscape Assessment

- Map potential funding opportunities at local, national, regional, and international levels.
- Identify public, private, philanthropic, and innovative financing mechanisms relevant to ADEFO.
- Assess alignment of donor priorities with ADEFO's mission and programs.

4.3 Strategy Development

- Define financing principles and strategic priorities for ADEFO.

- Propose diversified financing options (e.g., grants, partnerships, cost-sharing, social enterprise, service contracts).
- Develop partnership financing models for multi-stakeholder initiatives.
- Propose risk mitigation and financial sustainability measures.

4.4 Implementation Framework

- Develop an implementation plan with roles, responsibilities, timelines, and resource requirements.
- Define key performance indicators (KPIs) for monitoring financing performance.
- Recommend governance and accountability mechanisms for financing partnerships.

5.0 Methodology:

The activity will be implemented through a participatory and phased methodology that begins with a three-day financing strategy workshop to assess ADEFO members' resources and identify short-term external support aligned with the Teso Master Plan. This will be complemented by review of relevant ADEFO documents, structured consultations and KIIs, financial and partnership analysis of ADEFO members, and quarterly exchange meetings with non-core stakeholders to mobilize additional resources and develop revenue-generating and innovation financing options. The ADEFO Secretariat will coordinate inputs and establish transparent fund management systems, while the Core Group will present the consolidated financing strategy to the General Meeting for validation, approval, and ongoing review.

6.0 Required of the consultant:

Documents: The Applicant shall, in particular ensure to attach the following:

6.1 Technical Proposal

- a) Profile of the consultant (max 1 page) explaining why they are the most suitable for the work.
- b) Relevant Experience (max 2 page).
- c) Detailed methodology and conceptual framework with expected deliverables, i.e. timeline to get the documents ready for ratification (2-3 pages).
- d) Recent Curriculum Vitae
- e) Tax clearance in case of a company

6.2 Financial proposal

The financial proposal shall specify a total sum amount, with a breakdown of costs for fee and travels.

Required expertise and qualifications:

- A relevant academic qualification in the field of developing a financing strategies or any other related field.

- At least some work experience demonstrated in developing related documents.
- Demonstrated experiences and skills in facilitating stakeholder/working group /consultations.

Criteria for Selection of the Best Offer:

The evaluation of the consultant will be based on Combined Scoring method; where the qualifications and methodology is given 70% weightage and financial offer will be given 30% weightage. Only a consultant meeting a minimum of 50 points under technical evaluation would be considered for the financial evaluation.

Criteria	Weight	Maximum points
Technical (70 %)		
Demonstrated knowledge on strengthening resources mobilization and development of financial strategy.	15	15
Experience and skills in conducting research and documentation, especially in the field of strengthening resource mobilization and development of financial strategy	25	25
Demonstrated experience and skills in facilitation/consultation and coordination skills among relevant stakeholders	15	15
Methodology, activities, Work plan, experience and skills etc.	15	15
Financial (30 %)	30	30
Total (100%)	100	100

7.0 Duration:

The assignment is required to be complete within 15 consultancy days, and a further 3days workshop to encompass the design, validation, and initial operationalization of a sustainable financing strategy.

8.0 Reporting:

A comprehensive report shall be submitted to the SOCADIDO director within 7 days after activity implementation. The report should be easily understood and conceptualized by the ADEFO members.

Deliverables

The expected deliverables include:

1. **Inception Report** outlining methodology, work plan, and timeline.
2. **Draft Financing Strategy** for ADEFO Multi-Partnership.

3. **Final Financing Strategy Document**, incorporating feedback from ADEFO.
4. **Implementation and Action Plan**, including monitoring and evaluation framework.

Presentation of findings and strategy to ADEFO management and key stakeholders.

10. Submission of Bids:

Interested and eligible bidders should submit a technical and financial proposal for developing a financing strategy for ADEFO to socadido@gmail.com addressed to the Diocesan Development Coordinator , Soroti Catholic Diocese Integrated Development Organization by **February 13th 2026**.